

WE GUIDE YOU TO PROFITS

From Osu
We Moved
to Spintex

Food Engineering and Processing



Newsletter



COTTAGE ITALIA INDUSTRIES

The Monthly Newsletter

Issue No 001

February 2009



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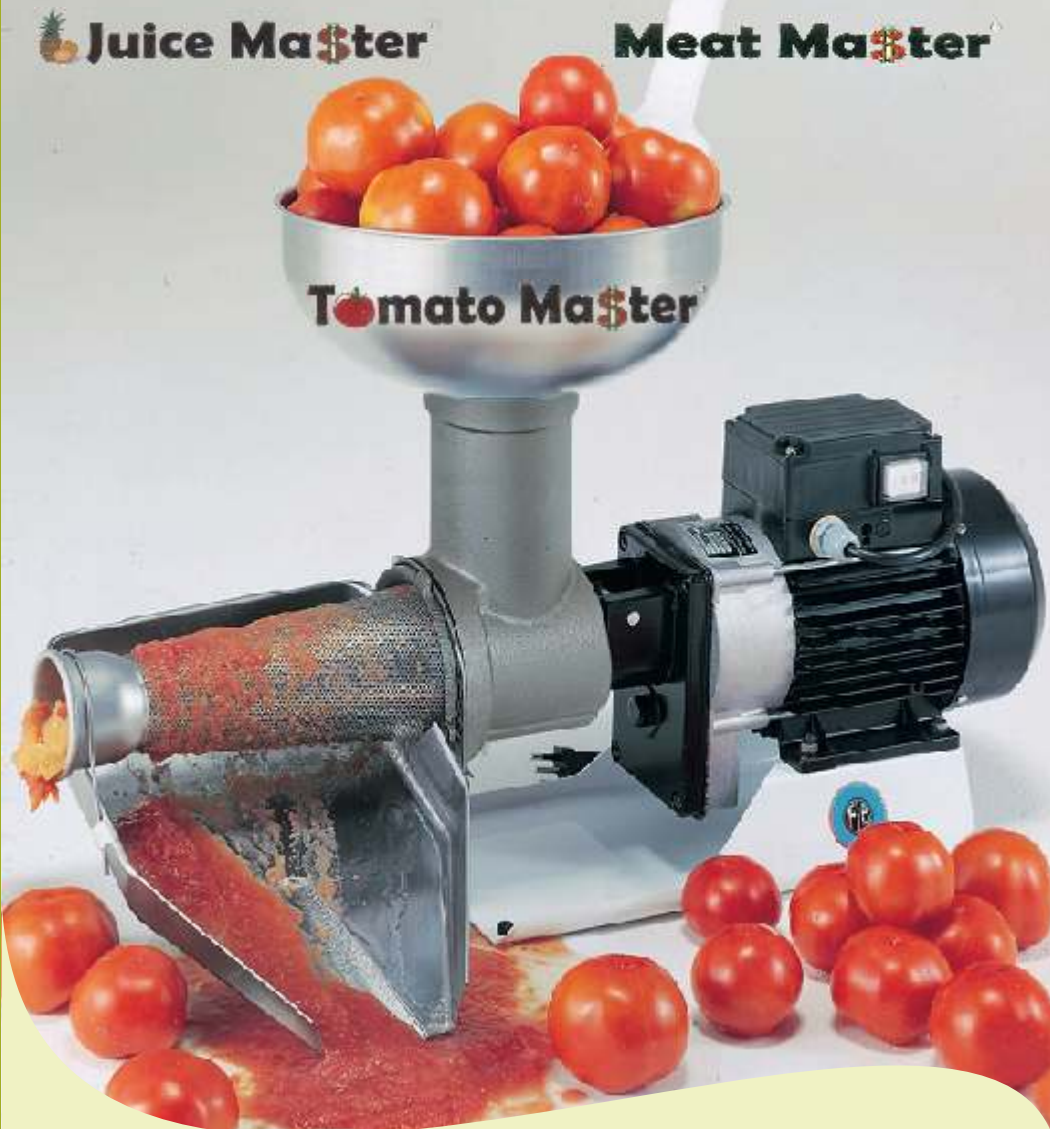
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* know Cottage Italia Industries

Page 2 - 3

* Our Products

Page 3

* Our Last Training

Page 4

* Testimony of Our Clients

Page 4

**Come to us
and Start Your
Food Processing
company
Now**

Valuable Food Processing Information

www.cottage-industries-italia.com

Letter From the Director



Dear Readers

We are in Ghana since 8 years: we decided to have our head quarter for West Africa in Accra. We were and we are confident that Ghana can be the Gateway to Africa. We know very very well all African Countries basically from agric point of view and so from the food processing point of view. We keep on preaching that Africa can feed all Africans so the import can be and should be confined to reach products or to sophisticated products and so on. Africa does not need to impose protectionist practices but practices that promote and induce cooperation, transfer of know-how, use of local raw materials and local people to supply local markets-local needs. The magnitude of local needs in food is equal to the magnitude of local produce wasted as post harvesting losses. We do our best to help people to be entrepreneur so they can practice also their creativity and they can follow laws and rules of the Country getting ready to be the industrialist of tomorrow. We do our best to help people willing to do so even if they are retiree or student. In our activity we have created and we have helped to create around 600/700 people "self employed" : the size of such employment result can be compared with the payroll of many of so called big names.

Our motto: "yes we can guide you to profit\$!!!" can find many testimonials among our customers and among people we guide to processing foods activity with our training workshops based on basic guidelines " by the book" and practical activities in our own facility. When they go back home after our workshop they go with products they prepared under our guidance. Sooner we'll organize other workshop we'll inform you. Stay tuned.

Mario De Cataldo
President of Cottage Italia Industries

Cottage Italia Industries Ghana Ltd

Developing Entrepreneurs And Promoting Smes In Ghana

Cottage Italia Industries Ghana Ltd is a subsidiary in Accra of the parent company Cottage Industries Italia Srl in Italy. It has offices in Burkina Faso, Benin and Nigeria. Ghana is the main office within West African sub region. The main shareholder/President of the company is Dr. Mario DeCataldo ably assisted by Ms Tatiana Boya.

Specialization:

Cottage Italia Industries (CII) specializes in food engineering and foods processing. We supply full food processing lines made in Italy to:

- * Process agric products available in each African country
- * Employs resident/local/ethnic work force
- * Mainly supply the local markets

With these guidelines in mind CII aims at:

- * Processing local agric raw materials where they are available in order to enhance Post Harvest Loss Reduction Plan (PHLRP)
 - * Employing local work force to create wealth and alleviate poverty
 - * Supplying to existing local consumers, locally made products as a means of reducing / decreasing imports of finished products from abroad.
 - * Starting up of small/medium scale enterprises (SMEs) in order to create and nurture tomorrow's industrialists today who are scattered everywhere.
- CII supply full food processing lines which are customized to the client's requirement and investment target.

These food processing lines can start from USD 9,000 to millions of dollars investment.

Each full food processing line is customized per each customer's needs and can be for specific products such as tomato, pineapple, orange, cassava etc. or for multipurpose use.

Each food processing line can employ from 5 to 20 people according to production capacity either hand operated or automatic configuration.

CII food processing lines are stainless steel/inox made and approved by local regulatory authorities (Food & Drug Board/Ghana Standards Board) and are made according to international



Food Processing Standards as well.

The company's policy is to supply full food processing lines so that the basic food processing know-how is included. From time to time or on demand, CII organizes/offers Food Processing Training Programmes (FPTP) so interested parties can be trained before taking the decision to invest in their projects.

In Accra Ghana where We have our main office for "West Africa, we have our food processing line set up which

we use as practical food processing line to show our prospective investors how the industrial operation could be or look like.

In Ghana the company already has 99 food processing businesses scattered almost everywhere. In Benin, we have 15 processing lines and in Burkina Faso 1 line.

Find below specific processing lines on offer/request:

1. Tomato processing lines (TOMATO MASTER)
2. Fruit Juice processing lines (JUICE MASTER)
3. Meat processing lines (MEAT MASTER)

4. Cassava processing lines (CASSAVAMASTER)
5. Oil processing lines (OILMASTER)
6. Milk-Yoghurt-Cheese processing lines (MILK-YOGHURT-CHEESE MASTER)
7. Rice processing lines (RICE MASTER)
8. Drinking Water processing lines (AQUAMASTER)
9. Ice cream making lines (GELATO MASTER)
10. Emergency Water Filtering & packing lines (EMERGENCY AQUAMASTER)
11. Agric Tractors and Agric Machines
12. Packaging Materials and Packaging Machines

- 13. Glass Jars Glass Bottles Plastic containers
- 14. Machineries to preserve foods under vacuum
- 15. Seeds and Cultivars
- 16. Food Processing Training Programmes (FPTP)
- 17. Food Engineering
- 18. Food Drying processing lines (DRYER MASTER)

The company provides you with maintenance services and gives you a two year warranty on their equipments. At Cottage Italia Industries, we guide you to profits. But you have to work hard.

Our equipment is customized according to your needs in production. The company also directs you to various banks that they work with to finance your equipment if possible: of course the banks have their own criteria for granting loans to prospective clients. CII works with different Agricultural schools by selecting some students to work with and find the best way to finance their equipment if they wanted to become industrialist or entrepreneurs."-'
CII consults existing SMEs to give them advice on their packaging and how to improve it.

We help existing entrepreneurs in their marketing by identifying some niches in the regions where they could take advantage of. So at Cottage Italia Industries We do not leave our customers to their fate after purchasing the processing equipments, but we are with them all the way, guiding them in the right direction and encouraging them to work hard. Attention to details is our hallmark when it comes to processing , our knowledgeable and friendly personnel are always there to listen and guide you to profits. For any enquiries, please contact our Office.

OUR PRODUCTS



Dry Grains Miller



Labeling Machine



Stainless steel Tank



Dry Grains Miller



Pneumatic Corking Machine



Corking Machine



Dry & Wet Grains Miller



Filling Machine



JM500 Fruit extractor

TESTIMONY

Here are some of the numerous clients of Cottage Italia industries ltd that are now well established and doing well in the fruit juice production industry.

BEULAH INVESTMENTS

Beulah investments have been on the market for the past six years producing fresh pineapple and orange juices in the market.

They are located on Awudome New Times Road. Tel: 024-4463950 or 021 247010

ANDERS FRUIT JUICE

Anders fruit juice has been on the market for the past four months; though it's a new product, patronage has been very remarkable because of its pure natural taste with no additives.

Made from fresh pineapples cultivated in Ghana, one is assured of a very refreshing taste. Anders fruit juice produces pineapple drinks for the Ghanaian market and is yet to expand to other neighboring countries.

Company Location Kasoa:
Office Location Kokom Semle
around Top Radio/Green-Net Tel:
0246 485152

PLC- NATURAL PINEAPPLE JUICE

We at PCL believe that fruits are the most essential source of growth and vitality that's why we produce pure pineapple and orange juices to make life better.

With no additives, our drinks are affordable and the best on the market. PCL produces natural pineapple juices all over the country. We've been in existence since August 2005.

Location: Ghana Industrial and commercial estate.

Weija Shop No F.67/5

Tel: 020 20 12656 or 02444 44 405

OUR LAST TRAINING



The last workshop of Cottage Italia Industries (CII) was organized from 1st to 2nd November 2008.

Two main groups took part: Ghana Armed Forces and Representative Of four Polytechnics in Ghana (that is Wa, Ho, Tamale and Bolga Polytechnics)

- On Day One, Presentation was made by Dr. Mario De-Cataldo (The Director of CII) and Mrs. Tatiana Boya (The Resident Manager of CII). The Presentation covers how to start, maintain a successful food Processing Business.

- On Day Two, the workshop continued with a practical training on Food Processing as shown in the picture beside. Tomato and pineapple were processed by various groups to finish products in our well-equipped processing room.

The participants were so excited to send away the products of their practical.

The next workshop will be organized in the first quarter of 2009 (that will be 2nd to 4th March 2009)

Come and Register Now and become industrialist.



Packaging Materials - Matériels d'Emballage



Cottage
Italia
Industries

Made in
Italy



Packaging materials - Matériels d'emballages